

**JOURNEY THROUGH HALLOWED
GROUND PARTNERSHIP**

Waterford, Virginia

FINANCIAL REPORT

September 30, 2019

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Journey Through Hallowed Ground Partnership
Waterford, Virginia

Report on the Financial Statements

We have audited the accompanying financial statements of Journey Through Hallowed Ground Partnership (the Organization), which comprise the statements of financial position as of September 30, 2019 and 2018, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Journey Through Hallowed Ground Partnership as of September 30, 2019 and 2018, and the changes in its net assets, functional expenses and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Yount, Hyde & Barbour, P.C.

Winchester, Virginia

May 7, 2020

**JOURNEY THROUGH HALLOWED
GROUND PARTNERSHIP**

Statements of Financial Position
September 30, 2019 and 2018

Assets	2019	2018
Current Assets		
Cash and cash equivalents	\$ 225,993	\$ 380,876
Accounts and other receivables	31,897	31,867
Current portion of pledges receivable, net	18,500	3,434
Grants receivable	--	5,894
Prepaid expenses	9,509	31,489
Total current assets	<u>\$ 285,899</u>	<u>\$ 453,560</u>
Noncurrent Assets		
Pledges receivable, net	\$ 895,832	\$ 895,832
Deposits	--	619
Property and equipment, less depreciation	361,290	303,487
Intangible assets, less amortization	97,744	52,273
Total noncurrent assets	<u>\$ 1,354,866</u>	<u>\$ 1,252,211</u>
Total assets	<u>\$ 1,640,765</u>	<u>\$ 1,705,771</u>
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 25,581	\$ 18,431
Accrued expenses	18,634	42,357
Line of credit	48,908	30,000
Total current liabilities	<u>\$ 93,123</u>	<u>\$ 90,788</u>
Net Assets		
Without donor restrictions	\$ 447,375	\$ 484,263
With donor restrictions	1,100,267	1,130,720
Total net assets	<u>\$ 1,547,642</u>	<u>\$ 1,614,983</u>
Total liabilities and net assets	<u>\$ 1,640,765</u>	<u>\$ 1,705,771</u>

See Notes to Financial Statements.

**JOURNEY THROUGH HALLOWED
GROUND PARTNERSHIP**

Statement of Activities
For the Year Ended September 30, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenue			
Government grants	\$ 363,823	\$ --	\$ 363,823
Contributions	74,435	853,325	927,760
National History Academy tuition and fees (net of scholarships of \$691,714)	117,881	--	117,881
Extreme Journey Camp admission fees (net of scholarships of \$6,380)	43,740	--	43,740
Investment income	2,279	--	2,279
Other income	34,781	--	34,781
	\$ 636,939	\$ 853,325	\$ 1,490,264
Net assets released from restrictions	883,778	(883,778)	--
Total support and revenue	\$ 1,520,717	\$ (30,453)	\$ 1,490,264
 Expenses			
Program services	\$ 1,398,945	\$ --	\$ 1,398,945
Supporting services:			
Management and general	136,186	--	136,186
Fundraising	22,474	--	22,474
Total expenses	\$ 1,557,605	\$ --	\$ 1,557,605
Change in net assets	\$ (36,888)	\$ (30,453)	\$ (67,341)
 Net Assets, beginning of year	484,263	1,130,720	1,614,983
 Net Assets, end of year	\$ 447,375	\$ 1,100,267	\$ 1,547,642

See Notes to Financial Statements.

**JOURNEY THROUGH HALLOWED
GROUND PARTNERSHIP**

Statement of Activities
For the Year Ended September 30, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenue			
Government grants	\$ 330,504	\$ --	\$ 330,504
Contributions	91,375	866,721	958,096
National History Academy tuition and fees (net of scholarships of \$756,105)	133,450	--	133,450
Extreme Journey Camp admission fees	42,880	--	42,880
Interest income	3,685	--	3,685
Other income	8,589	--	8,589
	\$ 610,483	\$ 866,721	\$ 1,477,204
Net assets released from restrictions	947,088	(947,088)	--
Total support and revenue	\$ 1,557,571	\$ (80,367)	\$ 1,477,204
Expenses			
Program services	\$ 1,447,990	\$ --	\$ 1,447,990
Supporting services:			
Management and general	61,379	--	61,379
Fundraising	94,863	--	94,863
Total expenses	\$ 1,604,232	\$ --	\$ 1,604,232
Change in net assets	\$ (46,661)	\$ (80,367)	\$ (127,028)
Net Assets, beginning of year	530,924	1,211,087	1,742,011
Net Assets, end of year	\$ 484,263	\$ 1,130,720	\$ 1,614,983

See Notes to Financial Statements.

**JOURNEY THROUGH HALLOWED
GROUND PARTNERSHIP**

Statement of Functional Expenses
For the Year Ended September 30, 2019

	Program Services	Supporting Services		Total
		Management and General	Fundraising	
Salaries	\$ 459,430	\$ 72,020	\$ 15,175	\$ 546,625
Payroll taxes	38,321	6,007	1,266	45,594
Employee benefits	<u>39,777</u>	<u>6,431</u>	<u>3,781</u>	<u>49,989</u>
Total personnel costs	\$ 537,528	\$ 84,458	\$ 20,222	\$ 642,208
Professional fees	112,863	21,267	--	134,130
Room & board - camp	228,769	--	--	228,769
Transportation, site visits and other travel	179,926	1,523	99	181,548
Marketing, advertising and student recruiting	96,629	--	--	96,629
Website, software subscriptions and other online media	90,172	1,239	290	91,701
Supplies and equipment	33,267	5,091	181	38,539
Depreciation and amortization	23,280	7,716	407	31,403
Dues and subscriptions	3,700	--	--	3,700
Camp registration fees and software	10,253	--	--	10,253
Insurance	11,454	1,808	431	13,693
Printing, publication and copying	13,850	132	32	14,014
Events - catering and other	35,832	41	--	35,873
Utilities, telephone and storage	10,057	2,336	378	12,771
Repairs and maintenance	2,230	352	84	2,666
Postage expense	2,951	587	300	3,838
Banking and credit card service fees	4,594	3,090	--	7,684
Interest	--	2,619	--	2,619
Other	<u>1,590</u>	<u>3,927</u>	<u>50</u>	<u>5,567</u>
Total expenses	\$ <u>1,398,945</u>	\$ <u>136,186</u>	\$ <u>22,474</u>	\$ <u>1,557,605</u>

See Notes to Financial Statements.

**JOURNEY THROUGH HALLOWED
GROUND PARTNERSHIP**

Statement of Functional Expenses
For the Year Ended September 30, 2018

	Program Services	Supporting Services		Total
		Management and General	Fundraising	
Salaries	\$ 435,438	\$ 34,419	\$ 65,189	\$ 535,046
Payroll taxes	35,100	4,325	4,752	44,177
Employee benefits	<u>30,094</u>	<u>146</u>	<u>15,372</u>	<u>45,612</u>
Total personnel costs	\$ 500,632	\$ 38,890	\$ 85,313	\$ 624,835
Professional fees	183,253	16,285	964	200,502
Room & board - camp	227,072	--	--	227,072
Transportation, site visits and other travel	217,720	12	1,173	218,905
Marketing, advertising and student recruiting	79,534	--	--	79,534
Website, software subscriptions and other online media	44,670	1,296	85	46,051
Supplies and equipment	82,859	117	486	83,462
Depreciation and amortization	20,424	917	1,827	23,168
Dues and subscriptions	12,809	4	95	12,908
Camp registration fees and software	9,464	--	--	9,464
Insurance	11,573	371	1,127	13,071
Printing, publication and copying	8,662	498	992	10,152
Events - catering and other	23,867	--	65	23,932
Utilities, telephone and storage	9,056	686	1,367	11,109
Repairs and maintenance	434	33	65	532
Postage expense	3,247	143	844	4,234
Banking and credit card service fees	10,514	160	460	11,134
Interest	--	977	--	977
Other	<u>2,200</u>	<u>990</u>	<u>--</u>	<u>3,190</u>
Total expenses	\$ <u>1,447,990</u>	\$ <u>61,379</u>	\$ <u>94,863</u>	\$ <u>1,604,232</u>

See Notes to Financial Statements.

**JOURNEY THROUGH HALLOWED
GROUND PARTNERSHIP**

Statements of Cash Flows

For the Years Ended September 30, 2019 and 2018

	2019	2018
Cash Flows from Operating Activities		
Change in net assets	\$ (67,341)	\$ (127,028)
Adjustments to reconcile change in net assets to net cash (used in) operating activities:		
Depreciation and amortization	31,403	23,168
Changes in assets and liabilities:		
(Increase) decrease in accounts and other receivable	(30)	3,944
Decrease (increase) in grants receivable	5,894	(5,894)
(Increase) decrease in pledges receivable	(15,066)	23,441
Decrease (increase) in prepaid expenses	21,980	(9,955)
Decrease (increase) in deposits	619	(179)
(Decrease) increase in accounts payable and accrued expenses	(16,573)	43,140
Net cash (used in) operating activities	\$ (39,114)	\$ (49,363)
 Cash Flows from Investing Activities,		
purchase of equipment and intangibles	\$ (131,947)	\$ (54,259)
 Cash Flows from Financing Activities		
Proceeds from line of credit	\$ 210,000	\$ 138,232
Payments on line of credit	(190,000)	(150,188)
Payment of loan fees	(3,822)	--
Net cash provided by (used in) financing activities	\$ 16,178	\$ (11,956)
 Net (decrease) in cash and cash equivalents	\$ (154,883)	\$ (115,578)
 Cash and Cash Equivalents		
Beginning of year	380,876	496,454
 End of year	\$ 225,993	\$ 380,876
 Supplemental Disclosures of Cash Flow Information		
cash payments for interest	\$ 2,619	\$ 977

See Notes to Financial Statements.

JOURNEY THROUGH HALLOWED GROUND PARTNERSHIP

Notes to Financial Statements

Note 1. Organization and Nature of Activities

Journey Through Hallowed Ground Partnership (JTHGP) is a nonprofit organization which was formed in June 2005. The JTHGP is dedicated to raising national and local awareness of the history in the region from Gettysburg, Pennsylvania through Maryland, to Monticello in Albemarle County, Virginia. Its mission is to promote and support civic engagement through history education, economic development through heritage tourism, and the preservation of cultural landscapes in one of the nation's most important historic regions.

The National History Academy has been developed by Journey Through Hallowed Ground National Heritage Area, a 180-mile corridor from Gettysburg, Pennsylvania through Maryland and Harpers Ferry, West Virginia to Monticello in Charlottesville, Virginia. The mission of the National History Academy is to foster an understanding of key events, people and issues in the country's history and to engage our nation's future leaders in the rights and duties of American citizenship through place-based, experiential learning.

Note 2. Summary of Significant Accounting Policies

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Classification of Net Assets

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers amounts in checking and certificates of deposit to be cash and cash equivalents.

Notes to Financial Statements

Accounts and Pledges Receivable

Unconditional pledges receivable are recognized as revenues in the period the pledge is received. Conditional pledges receivable are recognized when the conditions on which they depend are substantially met. Any accounts receivable are primarily from fees due from program services. Management has determined that pledges and accounts receivable are fully collectible; therefore, no allowance for uncollectible accounts is considered necessary.

Grants Receivable

Grants receivable represents amounts due primarily from state and local government agency funding grants and are stated at invoice/billing amounts. Management considers all grants receivable to be fully collectible; therefore, no allowance for doubtful accounts has been established.

Property and Equipment

Purchased property and equipment are capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Property and equipment are depreciated over the estimated useful service lives ranging from five to ten years for furniture and equipment and ten to twenty years for building and improvements using the straight-line method.

The Organization capitalizes property and equipment acquired with a value in excess of \$1,000. When the assets are sold or disposed, the cost and corresponding accumulated depreciation are removed from the accounts with any gain or loss reported in the statement of activities. Maintenance and repairs that do not improve or extend the lives of property and equipment are expensed as incurred.

Contributions

Contributions, including unconditional promises to give, are recorded as made. All contributions are available for use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give in future years are recorded at their net realized value.

Donated Noncash Assets

Contributions of donated noncash assets are recorded at their fair value in the period received. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

Notes to Financial Statements

Public Support and Revenue

The Organization receives contributions from the general public. Unless specifically restricted by the donor, all contributions are considered to be available for unrestricted use.

The Organization receives grant funding from government agencies for various purposes. Grant revenues not yet received are accrued to the extent unreimbursed expenses have been incurred for the purposes specified by an approved grant. The Organization defers grant revenues received under approved awards from grantors to the extent they exceed expenses incurred for the purposes specified under the grant restrictions.

Advertising

Advertising costs are expensed as incurred. Total advertising costs for 2019 and 2018 were \$69,799 and \$51,621, respectively.

Income Tax Status

The Internal Revenue Service has determined that the Organization is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. The Organization will be taxed only to the extent it has taxable trade or business income unrelated to its exempt purpose.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Notes to Financial Statements

Functional Allocation of Expenses

The costs of providing program and other activities are summarized on a functional basis in the statements of functional expenses. Certain costs have been allocated among program services, management and general and fundraising. Such allocation have been made by management on an equitable basis. The expenses that are allocated include the following:

<u>Expense</u>	<u>Method of Allocation</u>
Salaries	Direct costs
Payroll taxes	Time and effort
Employee benefits	Time and effort
Professional fees	Direct costs
Room & board - camp	Direct costs
Transportation, site visits and other travel	Direct costs
Marketing, advertising and student recruiting	Direct costs
Website, software subscriptions and other online media	Time and effort
Supplies and equipment	Time and effort
Depreciation and amortization	Time and effort
Dues and subscriptions	Direct costs
Camp registration fees and software	Direct costs
Insurance	Time and effort
Printing, publication and copying	Time and effort
Events - catering and other	Direct costs
Utilities, telephone and storage	Time and effort
Repairs and maintenance	Time and effort
Postage expense	Direct costs
Banking and credit card service fees	Direct costs
Interest	Direct costs
Other	Direct costs

New Accounting Pronouncements

In 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, Presentation of Financial Statement for Not-for-Profit Entities. The Organization adopted the provisions of this new standard in the current year. In addition to changes in terminology used to describe categories of net assets throughout the financial statements, new disclosures were added regarding liquidity and availability of resources (Note 3) as well as the allocation methodology for the statements of functional expenses (Note 2). Adoption of this standard had no effect on the change in net assets or in total.

Notes to Financial Statements

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842), which requires organizations that lease assets (lessees) to recognize the assets and related liabilities for the rights and obligations created by the leases on the statement of financial position for leases with terms exceeding 12 months. ASU No. 2016-02 defines a lease as a contract or part of a contract that conveys the right to control the use of identified assets for a period of time in exchange for consideration. The lessee in a lease will be required to initially measure the right-of-use asset and the lease liability at the present value of the remaining lease payments, as well as capitalize initial direct costs as part of the right-of-use asset. ASU No. 2016-02 is effective for the Organization for its year ending September 30, 2022. Early adoption is permitted. The Organization is currently evaluating the impact that the adoption of Topic 842 will have on its financial statements.

In June 2018, the FASB issued Accounting Standards Update No. 2018-08, Not-for-Profit Entities (Topic 958), which clarifies the scope and the accounting guidance for contributions received and contributions made. Specifically, the update assists entities in determining whether a transaction should be accounted for as a contribution or an exchange transaction. If a transaction is accounted for as an exchange transaction, other accounting guidance, for example, in Topic 606, Revenue from Contracts with Customers, should be followed. If, however, a transaction is accounted for as a contribution, guidance in Subtopic 958-605 should be followed. Additionally, the update assists entities in determining whether a contribution is conditional. ASU 2018-08 is effective for contributions received by the Organization for its year ending September 30, 2020. ASU 2018-08 is effective for contributions made, if applicable, by the Organization for its year ending September 30, 2021. Early adoption is permitted. The Organization is currently evaluating the impact that the adoption of Topic 958 will have on its financial statements.

In May 2014, the FASB issued Accounting Standards Update No. 2014-09, Revenue from Contracts with Customers (Topic 606), which provides guidance for recognizing revenue from contracts with customers. The core principle of ASU 2014-09 is that revenue will be recognized when promised goods or services are transferred to customers in an amount that reflects consideration for which entitlement is expected in exchange for those goods or services. Generally, the ASU states that revenue should be recognized by following a five step process which include identifying the contract with a customer, identifying the performance obligations in the contract, determining the transaction price, allocating the transaction price to the performance obligation in the contract, and recognizing revenue as the entity satisfies a performance obligation. ASU 2014-09 is effective for the Organization for its year ending September 30, 2020. The Organization is currently evaluating the impact that the adoption of Topic 606 will have on its financial statements.

Notes to Financial Statements

Note 3. Liquidity and Availability

The Organization has the following financial assets available within one year of the statement of financial position date to meet cash needs for general expenditure as of September 30, 2019. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. The Organization has \$200,000 available to draw on the line of credit as of September 30, 2019.

	2019	2018
Financial assets, at year-end		
Cash and cash equivalents	\$ 225,993	\$ 380,876
Accounts and other receivables	31,897	31,867
Pledges receivable, net	914,332	899,266
Total financial assets	\$ 1,172,222	\$ 1,312,009
Less amounts not available to be used within one year		
Restricted by donors for time	\$ 895,832	\$ 895,832
Restricted by donors for purpose	204,435	234,888
	\$ 1,100,267	\$ 1,130,720
Financial assets available to meet cash needs for general expenditure within one year	\$ 71,955	\$ 181,289

Note 4. Concentration of Credit Risk

The Organization maintains its cash accounts in bank accounts and certificates of deposits which, at times, may exceed federally insured limits.

Note 5. Unconditional Promises to Give

Written unconditional promises to give as of September 30, 2019 and 2018 are due as follows:

	2019	2018
Less than one year	\$ 18,500	\$ 3,434
One to six years	1,000,000	1,000,000
	\$ 1,018,500	\$ 1,003,434
Less present value component	(104,168)	(104,168)
	\$ 914,332	\$ 899,266

Discount rate was 3.00% for the years ended September 30, 2019 and 2018.

Notes to Financial Statements

Note 6. Property and Equipment

At September 30, 2019 and 2018, property and equipment consisted of the following:

	2019	2018
Buildings and improvements	\$ 214,205	\$ 151,162
Land	186,100	186,100
Furniture and equipment	48,150	65,558
	\$ 448,455	\$ 402,820
Less accumulated depreciation	(87,165)	(99,333)
	<u>\$ 361,290</u>	<u>\$ 303,487</u>

Depreciation expense for the year ended September 30, 2019 and 2018 was \$12,921 and \$11,573, respectively.

Note 7. Intangible Assets

Intangible assets include software licenses, website development costs, trademarks, and rights to professional photographs purchased for use in marketing and branding efforts. Intangible assets having a determinable life are amortized over their estimated useful life. Intangible assets with an indefinite useful life are reviewed annually for value impairment and adjustment.

The JTHGP capitalizes the cost of creating and registering trademarks and costs of trademarks obtained through acquisition. These intangible assets are amortized on the straight-line basis over estimated useful lives of ten years.

Purchased software licenses subject to annual renewal fees are amortized over seven years. Costs to renew or extend the licenses are expensed as incurred. The Organization's future cash flows are not materially impacted by its ability to extend or renew agreements related to its intangible assets.

At September 30, 2019 and 2018, intangible assets consisted of the following:

	2019	2018
Trademarks	\$ 7,421	\$ 7,421
Website	111,110	49,886
Software licenses	18,453	18,453
	\$ 136,984	\$ 75,760
Less accumulated amortization	(39,240)	(23,487)
	<u>\$ 97,744</u>	<u>\$ 52,273</u>

Amortization expense for the years ended September 30, 2019 and 2018 was \$18,482 and \$11,595, respectively.

Notes to Financial Statements

Note 8. Line of Credit

The Organization had two revolving bank lines of credit with Access National Bank for \$250,000 and \$65,000, secured by a \$250,000 and \$65,000 certificate of deposit, respectively. Both lines of credit have an interest rate of 2.95% and mature in June 2019. As of September 30, 2018, the outstanding balance on the lines was \$30,000. The lines of credit were closed in June 2019.

In April 2019, the Organization entered into a line of credit agreement with Access National Bank for \$250,000 with an interest rate of 5.5%, secured by property. The line of credit has a maturity date of April 2020. As of September 30, 2019, the outstanding balance on the line was \$50,000.

Balance due at September 30, 2019	\$	50,000
Less unamortized loan fees		(1,092)
		48,908

Note 9. Net Assets With Donor Restrictions

Net assets with donor restrictions as of September 30, 2019 and 2018 were available for the following purposes:

	2019	2018
Marketing	\$ 3,496	\$ 3,496
Strategic real estate holdings	120,529	120,529
Educational programs and camps	895,833	942,493
Living Legacy Tree planting and maintenance	27,199	27,665
Route 15 corridor efforts	34,710	36,037
Time restricted	18,500	500
	\$ 1,100,267	\$ 1,130,720

Net assets during the years ended September 30, 2019 and 2018 were released from donor restrictions by incurring expenses satisfying restricted purposes or by occurrence of other events specified by donors.

	2019	2018
Educational programs and camps	\$ 880,061	\$ 816,618
Living Legacy Tree planting and maintenance	566	36,600
Documentary film sponsorship	--	5,000
Route 15 corridor efforts	2,651	15,000
Time restricted	500	73,870
	\$ 883,778	\$ 947,088

Notes to Financial Statements

Note 10. Concentration of Economic Support

Approximately 60 percent of the Organization's programs and operations are supported by governmental agencies and a single donor during the years ended September 30, 2019 and 2018. The Organization anticipates continued support for their programs but a reduction in funding could affect the level of program of activity.

Note 11. Retirement Plan

The Organization maintains a tax-deferred annuity plan (Plan) under Section 403(b) of the Internal Revenue Code. Substantially all employees are eligible to participate in the Plan and to contribute a percentage of their annual compensation to the maximum permitted by law. The Organization matches employee contributions up to 4% of compensation. The Organization's expense amounted to \$10,361 and \$8,796 for the years ended September 30, 2019 and 2018, respectively.

Note 12. Subsequent Events

Subsequent to year-end, the Organization borrowed an additional \$75,000 on the line of credit.

On November 22, 2019, the Organization sold real property held at 15481 Second Street, Waterford, Virginia. The Tin Shop building and land were sold for a sales price of \$410,000. At that time, the related line of credit balance of \$125,000 was paid off and closed.

Subsequent to December 31, 2019, local, U.S., and world governments have encouraged self-isolation to curtail the spread of the global pandemic, coronavirus disease (COVID-19), by mandating temporary work stoppage in many sectors and imposing limitations on travel and size and duration of group meetings. Most industries are experiencing disruption to business operations and the impact of reduced consumer spending. There is unprecedented uncertainty surrounding the duration of the pandemic, its potential economic ramifications, and any government actions to mitigate them. Management is unable to quantify the financial and other impact to the Organization.

Subsequent to the statement of financial position date, the Organization applied for a loan under the Paycheck Protection Program in the amount of \$105,400. As of the date of the financial statements, the application has been approved and funds have been received in full.

The Organization has evaluated all subsequent events through May 7, 2020, the date the financial statements were available to be issued. The Organization has determined there are no additional subsequent events that require recognition or disclosure.