## JOURNEY THROUGH HALLOWED GROUND

## Profit and Loss Comparison

October 2022 - May 2023

	OCT 2022 - MAY 2023	
	OCT 2022 - MAT 2023	OCT 2021 - MAY 2022 (PY)
Income		
4001 Individual Donations	94,407.77	108,196.67
4005 Corporate Donations	254.18	3,538.26
4010 Foundation	11,888.04	93,591.05
4110 Federal grants	0.00	154,000.00
5210 Tuition	116,520.00	145,338.01
5215 Online Tuition	1,045.00	593.75
5219 Scholarship - Discount		-89,500.00
5300 Merchandise Sales		135.29
5301 Merchandise Sales - Taxable		-11.05
5302 Non-taxable Merchandise Sales	100.00	
Total 5300 Merchandise Sales	100.00	124.24
5400 Interest/Dividend Income	10,006.40	189.93
6820 Realized gain (loss)	-364.25	
Total Income	\$233,857.14	\$416,071.91
GROSS PROFIT	\$233,857.14	\$416,071.91
Expenses		
7500 Professional Fees	95,812.50	70,940.00
8100 Supplies	8,229.99	7,251.74
8200 Telework Expenses	1,600.00	2,050.00
8220 Rent & Utilities		-96.09
8230 Telephone & telecom	2,371.42	2,717.07
8250 Postage & Shipping	1,102.25	967.12
8260 Printing & Copying	1,366.85	169.21
8270 Depreciation	4,077.69	2,996.71
8280 Amortization	8,298.08	24,811.12
8290 Storage	641.69	400.00
8300 Travel	13,160.63	10,852.59
8350 Meals	244.29	
8410 Event Catering		615.90
8430 Event - Other	3,313.77	275.00
8510 Insurance (non-employee related)	10,977.54	12,603.57
8530 Membership Dues, Accreditations, Subscriptions, Periodicals	5,328.05	4,035.90
8540 Staff Develop, Recruit, Bkgrnd cks	11,637.49	3,506.28
8550 Software/Cloud Subscriptions	26,577.20	20,119.57
8560 Student Registration Fees (Third-party)	5,180.48	4,395.00
8570 Website - expensed costs	2,622.59	1,429.20
8610 Sales taxes	26.08	11.00
8630 Business fees - Registration & Other	7,105.00	24.09
8650 Bank Fees, other processing fees	857.57	222.16
8660 Credit Card Processing	2,181.63	2,347.44
8700 Student Recruiting	32,044.25	62,187.11

	TOTAL	
	OCT 2022 - MAY 2023	OCT 2021 - MAY 2022 (PY)
8730 Marketing - email, direct mail, other	1,482.28	5,429.01
8760 Field Trips		1,896.00
9999 Miscellaneous Expense	0.00	-8.86
Payroll Expenses		
Company Contributions		
ER Cost Ancillary Insurance	11,395.41	9,799.45
Health Insurance	15,551.20	13,201.27
Retirement	8,089.52	8,594.01
Total Company Contributions	35,036.13	31,594.73
Taxes	18,111.43	22,606.72
Wages	258,907.04	322,445.53
Total Payroll Expenses	312,054.60	376,646.98
Total Expenses	\$558,293.92	\$618,794.82
NET OPERATING INCOME	\$ -324,436.78	\$ -202,722.91
NET INCOME	\$ -324,436.78	\$ -202,722.91